

BARLOW ROBBINS LLP
Solicitors

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We strive to be a client-focused law firm, understanding the unique challenges of each market sector and providing service that's tailored to each client's needs. We believe our success is based upon the consistent delivery of quality, value and service. We may not be the biggest, but we believe what is more important is that we do what we do consistently well whilst valuing and investing in all our relationships.

Being ourselves. One of our big differences is that we can be ourselves at work. We believe in sharing, working together and helping each other out. We strongly believe in valuing everyone's unique abilities, taking the time to listen, to understand and to allow the best ideas to win through. Our relationships are built on diversity, mutual trust and respect.



Our Vision

We want to become better known for what we are - the lawyers who make time to develop a deeper understanding of our clients and our own people. We believe this allows us to consistently deliver a high quality service in our four core areas of market focus: Surrey based owner-managed business clients, Surrey based private clients, one of the top three legal advisors to independent schools in the UK and as dedicated specialists to the UK mortgage lending market. Our vision is to grow through reputation and word of mouth.

Our Approach

We take real steps to respond to our clients' needs - we agree relationship and service standards, schedule relationship meetings and joint training initiatives, visit our clients' operational sites, and have clients attending our own internal team meetings when they want to. Our relationship partners work hard at understanding our clients and their business, ensuring they are consistently delighted with our work. We regularly seek client feedback through interviews conducted independently. Any issues that emerge are dealt with swiftly and positive feedback is shared with the whole team.

Confidence in being ourselves



Being ourselves



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Putting
ourselves
in our
clients'
shoes



Understanding our clients' perspective is very important to us. It's at the root of our ability to deliver the highest quality of advice and service. You could say we need to understand our clients' perspective almost as well as they do. Our client relationships are built on trust and openness and we genuinely care about their success.

Business Services

Our business services lawyers are highly regarded owner-managed business specialists. Our specialism teams advise on commercial property, corporate transactions, business disputes, employment and IT&IP.

The property team has partners specialising in commercial property leases, licences, freehold purchases and advising upon all landlord and tenant matters. For landlords with multiple properties, we provide portfolio management legal services.

The corporate transactions team is a recognised specialist with a track record in mergers and acquisitions, AIM/PLUS listings, corporate restructuring and private equity funding. We believe we offer London legal firm standards at a more reasonable Surrey-based cost.

The commercial disputes team handles all types of contentious matters whether in arbitrations, the County Court or High Court. We advise on breach of contract, injunctions, board room disputes, obligations and economic tort claims.

We have specialist commercial employment lawyers to advise you on all aspects of labour law. Our practice in this field covers both contentious and non-contentious matters, including representation in the Employment Tribunal, County and High Courts.

The IT and IP team combines practical experience with strong research and analytical capabilities ensuring that clients are advised in accordance with the latest developments in the law. We are recommended by The Legal 500, one of the UK's foremost legal directories, and our clients include many household brand names.

Mortgage Services

Our team is one of the few truly dedicated mortgage service specialists and we successfully compete with the largest legal service providers in the UK lending market. We are most recognised for our depth of experience in complex litigation. We handle both residential and commercial loans. Each client receives a tailor-made service to meet their specific requirements, and because we are based just outside of the M25, we are able to deliver superior value for money.

We are structured into three areas of focus: standard mortgage repossession work – our team is designed to service volume instructions with a view to obtaining repayment of mortgage arrears at the earliest opportunity; complex mortgage litigation – we have a long track record of success and maintain close relationships with

specialist Chambers; and sales in possession – where we provide a fast, seamless and cost effective volume service.

We believe that 'one team' focus is critical to the quality of our client communication and service delivery, which is why we all sit together in our Guildford office.

Our service quality is highly dependent upon the quality of our client communication, which is why we actively seek collaborative client working relationships. We also regularly seek client feedback to ensure we are exceeding each client's expectations. We have an in depth knowledge of the lending industry and Barlow Robbins is an Associate Member of the Council of Mortgage Lenders.



Actions
speak louder
than words

We like to pleasantly surprise people. When we make a promise to get something done we not only deliver, we aim to surpass normal expectations. We're friendly and warm and we have an unstuffy approach to business, which is based upon under-selling and over-delivering in order to build upon our lasting reputation.

Charities & Schools Services

We're recognised charity law specialists, particularly in relation to independent schools, where we are recognised as one of the Top 3 advisors in the UK.

We work with most of the preparatory and senior independent schools in Surrey as well as leading schools in London and further afield. We also serve a number of well known local and national charities.

As you'd expect, we've built up an extensive network of industry contacts, which we draw upon to the benefit of our clients. In fact, many of our partners serve as trustees themselves so we understand that charities of today need to organise themselves in an efficient and effective way, mindful of the legal and regulatory framework in which they exist.

The work we do for our charity and school clients encompasses many different legal disciplines including formation of charities, charity law and governance, property, employment law, fund-raising and sponsorship contracts, mergers of charities, protection and exploitation of a charity's name and logo, and disputes.

We're often asked to provide speakers for conferences. We have provided training on contracts for the fundraising departments of two major national charities and regular specialist seminars to keep our clients up to date with new aspects of the law.

Private Client Services

We are known in Surrey for building long lasting relationships based upon openness, trust and sensitivity. Our specialist teams include: wills, trusts and probate, family law, personal injury, healthcare, residential property and trusts.

Our specialist wills, trusts and probate team will not only ensure that your assets are distributed in accordance with your wishes, but also apply considerable experience in advising on the administration of estates.

We have a large and experienced family law team that advises on family breakdown as well as how best to arrange your affairs at the start of a relationship. We are committed to resolving family issues constructively, and whenever appropriate, we explore the potential for mediation or collaborative practice.

Our personal injury team handles a wide variety of cases for victims of accidents. We bring claims against other motorists, local authorities, employers, government bodies, businesses and schools. Our clients are adults and children who have sustained injuries ranging from whiplash to the most serious neurological injuries.

Our specialist healthcare team handles a wide variety of cases for victims of medical accidents.

The residential property team advises upon a broad range of residential property deals involving houses, farms, listed buildings and land. We act efficiently and professionally and we have excellent relationships with estate agents, surveyors and those in the property world.

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